

HIGHLIGHTS

The Newsletter of the LOMA Society of Waterloo
Spring 2011

Greetings from your President

Message from the President Spring 2011

When I first started volunteering for the LOMA board, I believe in 2006, I had no idea how important this connection would be for me. When I left one company and started at another, it was like I left a wonderful world of friends behind. What I found absolutely fascinating is that people in the insurance industry, never really get out of insurance. If they leave, surprising you can usually find them at another insurance company. If you look around KW, you will find that many people have been at more one insurance company and some even at three, or they go back to one that they left before. You know that saying...the grass is always greener...really?

One of the things that I can say is that I have always loved working in the insurance industry no matter what company I have worked for. I think a lot of it has to be the people. Think about how many times you run into people that you know from working with them at one time or another. I find it absolutely wonderful to meet up with people at the LOMA lunches and dinners to reconnect and to stay connected.

The opportunity to meet new people and chat is also there whether it is at our LOMA meetings or the conferences that are put on each year. We all have a lot of industry knowledge. Sharing information and ideas help us all develop and grow both personally and our companies. We continue to learn from each other with surveys or discussion groups or emails with each company. And yes we hire people back and forth from one insurance company to another.

On the board this year for Waterloo, are some really great people. And if you have read previous messages from the president, you would know this. A lot of them have been on the board for many years. It is also a place to connect, learn and laugh. This team of people are

committed to providing the best for our society and our area. We have a blend from Sun Life, Manulife, Equitable Life, Faith Life and Independents. We also have 2 trainers that while they took a break this spring, are committed to help us continue to deliver in class courses for people working on their FLMI designation. They are Renee Robertson from Manulife Financial and Sue Langdon from Arca Financial Group. Both should be commended for their time and excellence to teaching. Whether we are working on bringing you guest speakers on topics we feel are relevant for our changing times, trainers, or trying hard to get you to connect, we enjoy what we do and have fun doing it also.

Of course we continue to try and get feedback and information from our members. Our surveys are important to us. If you have any subject or speakers that you would like for us to arrange at one of our meetings, just provide this information to us. We would be happy to look into it further.

This year is our 50th anniversary. During the past few months the board members have met to discuss what we should do for our 50th anniversary year for LOMA – Waterloo Chapter. We have a fair bit of history in boxes saved over the years from previous board members who have moved it from office to office and handing it all over to the next members.

We have looked through a lot of meeting minutes and LOMA member booklets, pouring through news articles to see what might be of interest to members. There is certainly a lot of history in the KW region with so many offices all involved in insurance.

During our November 2011 meeting this year, we plan to get you thinking about the past and interacting with people which possibly might be in your future. What we have planned so far I think will be a fun evening and something different. We encourage everyone to plan on attending, and to talk to fellow employees who have their FLMI and get them to come.

Networking is key in this day and age, and face to face is one of the best ways to keep the connection solid...after all don't you find that sometimes it is hard to remember someone until you see their face or maybe I'm just getting older.

Janice Beam, FLMI, ACS

President, LOMA Society of Waterloo



Linda Winteringham and Janice Beam
Our Past President and our 2011 President

A Big Thanks To Linda Winteringham for representing
The LOMA Society of Waterloo as President since 2009.
Your hard work and dedication is greatly appreciated.

Fall 2010 Dinner



Peter Strauss, Laura Park and Mary McClelland



LOMA Society of Waterloo 2011 Board of Directors

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Email: jhall@corrigan succession.com

Webmaster

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Member Companies

Sun Life Financial

227 King Street South, Waterloo, Ontario N2J 4C5

Equitable Life

1 Westmount Road North, Waterloo, Ontario N2J 4C7

Failthlife Financial

470 Weber Street North, Waterloo, Ontario N2J 4G4

Manulife Financial

500 King Street North, Waterloo, Ontario N2J 4C6

Be a Volunteer!

If you would like to volunteer or require more information, please contact a Board Member. The LOMA Society of Waterloo needs you, so please step forward and take one of the roles and help bring it one year closer to its 50th Anniversary. Volunteering, a great way to contribute to your Society!

Seeking Potential Authors

We are looking for volunteers to write industry related articles for our newsletter. If you would like to submit an article for our next newsletter, we'd welcome your contributions!

Loma Society of Waterloo

Spring Luncheon Meeting

Wednesday, May 18, 2011

Location: Golf's Steak House & Seafood

Reception: 11:15am

Guest speaker: 11:45pm

Lunch: 12:15pm

Our guest speaker will be... *Lisa Butler, AVP of Talent Development, - Manulife Financial.*

Her topic will be.... *"Talent Management"*

**Baskets will be on the tables for contributions to the
Food Bank of Waterloo Region**

Golf's Restaurant

598 Lancaster St. West,

Kitchener (tel 519-745-5617)

[See Map](#)

Please visit our website at <http://www.sentex.ca/~flmiwat> to see photos from the dinner!!!

LIMRA / LOMA Canada 2011 Annual Conference

First annual LIMRA / LOMA Canada national conference

June 28, 2011

Fairmont Royal York Hotel

Toronto, Ontario

Spring 2011 LOMA Classes

Please be advised that due to circumstance beyond our control, the LOMA Society of Waterloo will not be able to offer instructor-led classes during the Spring session for LOMA 280 & LOMA 290.

We have every confidence we will be back for the FALL 2011 Session.

These courses are:

- **FLMI 280: Principles of Insurance**
- and**
- **FLMI 290: Insurance Company Operations**

Classes are held weekly, in the evening, and run for nine weeks. The instructors have been teaching for a number of years and have a very high exam score track record.

Some of the advantages of taking a class are:

- extra handouts
- live person to help clarify the material and answer questions
- focused time to get through the text book in nine weeks
- class discussion and interaction

Please consult with your Company Educational Representative if you are interested in participating in future sessions.

The LOMA Society of Waterloo
Since 1961...Celebrating 50 years in 2011

Wanted: PHOTOS from LOMA Meetings

It is our 50th anniversary Year!!

For The LOMA Society of Waterloo

Any photos from over the years would be greatly appreciated.

Please send to Bev Davies by March 1, 2011

Send to bdavies@faithlifefinancial.ca

So please share your memories with us as we prepare to celebrate our upcoming 50th Anniversary for The LOMA Society of Waterloo.

Photos from the November 2010 Fall Meeting



**Guest Speaker Helena SmeenkPritchard
Insurance Know How
Do Not Call Legislation – Silver Lining
Opportunity or Straight Jacket**



Sorin Segal and Sudi Arora



John Clayton



Renee Robertson, RenateHunke and SorinSegal

**Thank you for caring and sharing.
Keeping in Touch with your Society**

Please contact your company board member or use the webmaster email link on this site to inform us of changes in your contact information if you retire or move.

Current and past members can stay informed about our local chapter: simply visit the FLMI Society of Waterloo site at

<http://www.sentex.ca/~flmiwat>

Want more information?

For LOMA and FLMI information:
visit the LOMA site at www.loma.org

LOMA's Society Web www.loma.org/societypage.asp site is your source for the latest information on the Society name change. A new button has been placed on the front page of LOMA's loma.org site reflecting the name change

LOMA Annual Conference and Conferment

September 11–13, 2011

The Queen Elizabeth

Montreal, Canada